

TACTICAL MEETING

SURFACE DATA

1

CHECK-IN

One at a time. Call out distractions, get present. No discussion.

2

CHECKLIST REVIEW

Facilitator reads checklist of recurring actions; participants respond "check" or "no check" to each for the preceding period (e.g. prior week).

3

METRICS REVIEW

Each role assigned a metric reports on it briefly, highlighting the latest data.

4

PROJECT UPDATES

The Facilitator reads each project and asks: "Any updates?" The project owner either responds "no updates" or shares what's changed since the last meeting. Clarifying questions allowed, but no discussion.

5

BUILD AGENDA

Build agenda of tensions to process. One or two words per item.

6

TRIAGE TENSIONS

To Process Each Agenda Item:

A

Facilitator asks:
"What do you need?"

B

Agenda item
owner engages
others as-needed

C

Capture any
accepted next-
actions or projects

D

Facilitator asks:
"Did you get what
you need?"

7

CLOSING ROUND

Each person can share a closing reflection. No discussion.



5 PATHWAYS

“What Do You Need?”

You may need more than one to address a tension.



REQUEST A NEXT-ACTION

A “Next-Action” is a single physical, visible act that moves something forward.



REQUEST AN OUTCOME/PROJECT

A “Project” is any multi-step outcome with a definite endpoint.



REQUEST INFORMATION/HELP

Ask for data, opinions, or ideas, to help you get clarity.



SHARE INFORMATION

Announce or share anything you need the Circle to know.



TRY TO SET A NEW EXPECTATION

Expectations can only be set in Governance meetings. Capture an output to take the tension to a Governance meeting.